

**191—103.4(523A,82GA,SF559) License renewal.****103.4(1) License expiration.**

a. Preneed seller licenses expire on the last day of the month of the four-year anniversary of the issue date of the license.

b. Sales agent licenses expire on the last day of the birth month of the licensee four years after the issue date of the license.

**103.4(2) Application for renewal.** A licensee must submit an application for renewal to the commissioner at least 60 days in advance of the expiration date of the license. The licensee is responsible for renewing the license.

**103.4(3) Renewal application form.** An application to renew a preneed seller's license or a sales agent's license shall be submitted on a form required by the commissioner, as directed on the commissioner's Web site, and a renewal applicant shall comply with all instructions on the Web site. In addition:

a. The renewal application shall be accompanied by a fee as set out in rule 191—100.4(523A,82GA,SF559). Failure to include the proper amount shall be cause for suspension of the application pursuant to subrule 103.4(4).

b. A sales agent must have completed the continuing education required by 191—Chapter 104 and submit with the application documentation verifying completion, as directed on the commissioner's Web site.

**103.4(4) Deficiencies in the application.** If the application form is not completed according to the instructions, the commissioner will send a deficiency letter to the applicant, identifying the problems with the license application and listing any required corrective action, and the commissioner will suspend review of the application until the applicant successfully completes the application form in accordance with the instructions. If an applicant does not satisfy the terms of the deficiency letter within six months, the application shall expire, and a new application form must be submitted. If a licensee fails to submit a timely and sufficient renewal application, the license shall expire.

**103.4(5) Failure to file annual statement.** A sales agent license shall not be renewed if the sales agent did not comply with the requirement to file an annual report, as set forth in 191—paragraph 106.2(3) "a" and 2007 Iowa Acts, Senate File 559, section 18.

**103.4(6) Inactive license, voluntary surrender and license reinstatement.**

a. If a licensed preneed seller does not have at least one appointed sales agent, or if a sales agent is not appointed with at least one preneed seller, the licensee shall request that the commissioner place the licensee's license on inactive status, the licensee shall voluntarily surrender the license, or the commissioner shall suspend the license.

b. A preneed seller licensee or a sales agent licensee that has stated an intent to exit the preneed business may voluntarily surrender the license or request that the commissioner place the licensee's license on inactive status.

c. A preneed seller or sales agent must request an inactive status from the commissioner or must surrender the license to the commissioner before the renewal due date or the license shall expire.

d. In no event may a license be inactive for more than 12 months.

e. A preneed seller or sales agent may apply for reinstatement of an inactive license up to 12 months after the license expiration date by submitting the following:

- (1) An application for reinstatement, which may be obtained from the commissioner's Web site;
- (2) A consent and waiver form required for a background check;
- (3) A financial history for the interim time period after the license became inactive and before the application for reinstatement;
- (4) For a preneed seller, the name of at least one appointed sales agent or, for a sales agent, the name of at least one preneed seller;
- (5) For a sales agent, proof of completion of continuing education requirements found in 191—Chapter 104; and
- (6) A license fee as set forth in rule 191—100.4(523A,82GA,SF559).

*f.* A preneed seller or sales agent who surrendered a license for a nondisciplinary reason more than 90 days before the expiration date of the license and stated an intent to exit the preneed business may file a request to reinstate the license. The request must be received by the commissioner within 90 days of the date the license was terminated by the commissioner, and should include the information set forth in paragraph 103.4(6)“e.” The request will be granted if the preneed seller or sales agent is otherwise eligible to receive the license. If the request is not received within 90 days, the preneed seller or sales agent must apply for a new license.